



Monica Connors

Vice President
Business Retention & Expansion
Business Development

St. Louis County
Economic Council



Monica Connors is one of our region's emerging leaders in the field of economic development. Connors joined St. Louis County Economic Council in 2006. As Vice President of Business Retention & Expansion, she connects businesses with the resources needed to expand and create jobs in St. Louis County.

Connors' project portfolio exceeds \$1.5 billion and includes clients such as Covidien, Edward Jones, Express Scripts, and National Archives & Records Administration (NARA). She also works extensively with organizations such as Missouri Department of Economic Development, Missouri Development Finance Board and Missouri Technology Center.

Connors brings broad management experience to the field of economic development at the Economic Council. Her career took her to Virginia Economic Development Partnership and St. Louis Regional Chamber and Growth Association (RCGA), where she successfully led client companies through the incentives process. She also has management experience in banking and strategic planning.

Connors earned a Bachelor of Science in business administration with an emphasis on marketing from Marquette University in Milwaukee, Wis. In 1998, she completed Virginia Institute of Economic Development at Virginia Tech.

St. Louis County Economic Council serves as the county's economic development agency, driving growth and prosperity in the region. As the only economic development agency in the state to hold the esteemed Accredited Economic Development Organization from the International Economic Development Council, it provides a broad range of services through its six divisions: business development, business finance, economic development collaborative, real estate and community development, St. Louis Enterprise Centers, and World Trade Center Saint Louis.

Education:

- Marquette University
 - Bachelor of Science, business administration
- Virginia Tech
 - Virginia Institute of Economic Development

Civic and Community Involvement:

- Hazelwood Economic Development Tax Board
- Missouri Economic Development Council – professional development committee
- Commercial Real Estate Women (CREW) St. Louis – programs committee
- Junior Achievement

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