

**NURTURING
SUCCESS**

**SUPPORTING
DIVERSITY**

**IMPACTING
JOB GROWTH**



*St. Louis
Enterprise Centers*

ST. LOUIS ENTERPRISE CENTERS

As a leader in small business incubation, St. Louis Enterprise Centers creates a nurturing entrepreneurial environment that provides new and growing businesses with the support they need to be successful.

The Enterprise Centers serve more than 50 companies with four convenient locations:

West County – 743 Spirit 40 Park Drive, 63005

South County – 315 Lemay Ferry Road, 63125

Wellston – 6439 Plymouth Avenue, 63133

Midtown – 3830 Washington Avenue, 63108

Services and on-site amenities

- Start your business in a low overhead facility:
 - Office, retail, culinary, warehouse, production, and laboratory space available
- Capitalize on the expertise of mentors
- Access a variety of shared services
- Connect with capital and financial sources
- Network and forge relationships with other small business owners
- Meet with clients in attractive conference and training rooms
- Attend free seminars on relevant topics
- Utilize St. Louis County Economic Council's comprehensive services:
 - Special financing and incentive programs, import/export assistance and trade education through World Trade Center, and business development.

ST. LOUIS ENTERPRISE CENTER WEST COUNTY

743 Spirit 40 Park Drive
Chesterfield, MO 63005
636.519.4700

Center highlights

- Located near the Spirit of St. Louis Airport
- Up to 50 companies
- 43,000-square-foot facility
- Office space: 150-815 square feet
- Warehouse/production space: 806-1,766 square feet
- Known for its number of high-tech companies



As we combated financial challenges, the center helped us adapt and keep going. Because of the Enterprise Center's flexibility and with the help of its mentors, we cut our overhead and beefed up more profitable products to stay afloat.

Deb Aylsworth, co-owner, Accent Fishing Products, LLC

Client company profile

Accent Fishing Products, LLC

When Lon Aylsworth, an avid fisherman, wanted to turn his hobby into a career, and his wife, Deb, wanted to work together, they started their own fishing products and accessories company.



ST. LOUIS ENTERPRISE CENTER SOUTH COUNTY

315 Lemay Ferry Road
Lemay, MO 63123
314.638.5858

Center highlights

- Conveniently located near Interstates 55 and 270
- Up to 30 companies
- 20,000-square-foot facility
- Office space: 110-1,640 square feet
- Warehouse/production space: 690 square feet
- Retail space: 1,050-1,640 square feet



"We needed an office that allowed us to be more established. The Enterprise Center incubator had both warehousing and office space, which was a perfect fit for our new business."

Julie Steis, president, Mercury Communication

CLIENT COMPANY PROFILE

*MERCURY COMMUNICATION
& CONSTRUCTION, INC.*

Mercury is a family-owned and operated general contractor with a focus on communications, energy and construction. Julie Steis and Jeff Fischer are the brother/sister team behind the company.



ST. LOUIS ENTERPRISE CENTER WELLSTON

6439 Plymouth Avenue
Wellston, MO 63133
314.727.6132



Center highlights

- Located near the Metropolitan Education and Training (MET) Center
- Up to 18 companies
- 10,000-square-foot facility
- Office space: 145-320 square feet
- Warehouse/production space: 500-600 square feet



CLIENT COMPANY PROFILE *THE FLETCHER COMPANY, LLC*

In 2000, Ted Fletcher launched his own contracting firm using his years of experience working for other mechanical contractors. By 2005, The Fletcher Company, a spin-off of his initial concept, was born.

"We joined the Enterprise Centers for the benefits of a supportive environment. The centers are an effective resource to entrepreneurs faced with everyday startup challenges. They help your business stay on track and can quickly connect you with other needed resources within the local community."

ST. LOUIS ENTERPRISE CENTER MIDTOWN

3830 Washington Avenue
St. Louis, MO 63108
314.534.1818



Center highlights

- Located near downtown St. Louis
- Up to 37 companies
- 35,000-square-foot facility
- Office space: 155-375 square feet
- Warehouse/production space: 550-2,400 square feet
- Created in partnership with the City of St. Louis



CLIENT COMPANY PROFILE *LIPO SPECTRUM, LLC*

In 2008, Dr. Milind Sant combined his science and business backgrounds to establish a company where he could serve other scientists. LyoSpectrum provides lipid analysis of biological samples using patented technology.

“One benefit of the Enterprise Centers that traditional office spaces can’t offer is open dialogue. I found other technology-based companies in the centers and the management team to be very helpful. The companies and employees of the center are on your side and want you to succeed.”



*St. Louis
Enterprise Centers*

Small businesses have one of the greatest impacts on job growth and make up the majority of local jobs and economic stimulus. As you can see, job and revenue growth are exactly what the small business owners are doing at St. Louis Enterprise Centers!

ST. LOUIS ENTERPRISE CENTERS 2009 IMPACT STUDY RESULTS

CURRENT CLIENTS

CURRENT CLIENTS + GRADUATES

Revenue: \$56 million

Revenue: \$165 million

Full-time employees: 246

Full-time employees: 809

Success rate of approximately 80 percent

Client companies 60 percent women/minority/immigrant owned

WEST COUNTY

743 SPIRIT 40 PARK DRIVE
CHESTERFIELD, MO 63005
636.519.4700

SOUTH COUNTY

315 LEMAY FERRY ROAD
ST. LOUIS, MO 63125
314.638.5858

WELLSTON

6439 PLYMOUTH AVENUE
WELLSTON, MO 63133
314.727.6132

MIDTOWN

3830 WASHINGTON AVENUE
ST. LOUIS, MO 63108
314.534.1818

WWW.SLCEC.COM



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***St. Louis
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a program of St. Louis County Economic Council